

# Case Study: Solar Panels Installed at

THE  
MARYLAND  
CONDOMINIUMS  
1350 MARYLAND AVE



Like most condominiums in Washington, D.C., The Maryland condominiums hadn't considered using roof space for a purpose that would yield financial benefits. Until a local solar company approached them.

**Ipsun Power offered to cut the building's electric rate in half if they would offer up their unused roof space. How is this possible? D.C. has the best solar incentives in the country. The City Council mandated that half of the District's electricity must come from renewable sources by 2032 and that 5% be generated from solar built in the city limits. So for building owners and investors there's an incentive to cover every square foot of space with solar modules.**

Once the condo Board saw the numbers members realized that other buildings were doing the same exact thing, they signed up on the spot. Interestingly for The Maryland Condominium, the savings on the electric bill was only a fraction of the value that would be ultimately realized from the solar system. Because the solar system was installed next to the rooftop deck that residents of the condo enjoy, it's an unexpected complement to the space. "Every time I relax on the rooftop, I see the panels that were installed on our pergola, and I realize that our building is being powered by the sun, which few condo buildings can say," noted one resident.

Looking out toward the U.S. Capitol, you notice the solar array. A sustainable, reliable electric system adds resale value to each unit. After the installation, residents began to show off the system to their friends and neighbors. The result has been a domino effect in D.C. as rooftops get developed through both solar leases and purchases, even via loans to power purchase agreements, for residential, commercial, and utility scale solar. **"If you have unused space that could be covered in solar, you are throwing tens of thousands of dollars out the window,"** says Ipsun Power's Joe Marhamati.



We'd like everybody to be able to generate their own clean power. So we provide full-service installations of solar panels and other components along with a thorough consultation to show how your project can benefit you financially and be a meaningful asset to the community.

Call us at **866-48-IPSUN** to get started with a no-obligation solar analysis to reach your building's full energy potential.

